



CHRISTOS MOSCHOVOS

PROFILE

Maritime professional experienced in vessel operations and background in sales and marketing. Strong communication and problem-solving abilities. Eager to contribute to safe and efficient shipping sector.

CONTACT INFO

- Marousi, Athens - 15124
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- Christos Moschovos

SKILLS

- Communication, negotiation and networking skills
- Problem Solving and team spirit
- Analytical thinking
- Documentation & Reporting
- MS Office Suite, ERP Systems

LANGUAGES

- Greek, Native
- English, Proficiency of Cambridge
- French, DELF B1

HONOURS & AWARDS

- Excellence in maritime Master's program, "Intermodal Transport and New Technologies".
- Honourable mentions, from Hellenic Army General Staff.

SCHOLARSHIPS

- Euronav Ship Management LTD.
- Tsakos Shipping and Trading S.A.
- Hellenic ShortSea ShipOwners Association.

CERTIFICATES

- Alumni of 4th BlueGrowth competition. Business idea "Routemar", route planning and monitoring.
- Blue Hackathon, Open data at marine transportation.

HOBBIES

- Sailing, Travelling, Photography,
- Cycling, Tennis, Beachvolley

VOLUNTEERING

- TedX UNIPI 2020: "MOMENTUM"
- ActionAid AUUEB 2010: "One Goal"

WORK EXPERIENCE

Sailor, Deckhand, Private Yacht Navimar Investments | Apr 2025 - Present

- Assisted shipboard operations and maintenance, ensuring compliance with safety, quality, and operational standards.
- Safeguarded maritime safety and environmental protocols
- Facilitated ship-to-shore communication, contributing to operational processes.

Skipper, Excellent Yachting Milos | Apr 2024 - Nov 2024

- Directed daily navigation, docking, and anchoring with full operational safety.
- Oversaw pre-departure checks, safety briefings, and maritime compliance.
- Monitored systems and equipment, ensuring maintenance, inspections, and readiness.

Account Manager and Travel Consultant, ATPI Marine Travel | Jan 2023 - Mar 2024

- Managed strategic client accounts with tailored travel solutions and policy optimization.
- Generated key reports on travel costs and CO₂ emissions using analytics platforms.
- Drove growth by identifying and pursuing new business opportunities.

Market Analyst in partnership with Naftika Chronika | Oct 2021 - Jan 2022

- Analyzing industry trends and market movements to provide insightful commentary tailored to a professional maritime audience.

Maritime Trainee Consultant in the maritime industry PricewaterhouseCoopers Auditing Company | Mar 2013 - Jun 2013

- Provided advisory services to major shipping and offshore drilling companies.
- Delivered Risk Assurance and SOX compliance attestation on design and operating effectiveness of internal controls for major US-listed companies.

OTHER PROFESSIONAL EXPERIENCE

Marketing & Communications Coordinator ethos EVENTS | Oct 2021 - Jan 2023

- Developed and executed marketing and social media campaigns, boosting event visibility and engagement across sectors.
- Crafted engaging copy and digital content, driving higher audience interaction and attendance.

Marketing associate, Greek National Tourism Organisation | Jan 2019- Apr 2020

- Executed in-house marketing strategies, for Greek tourism across multiple social platforms.
- Managed fund allocation for GNTO's international services, ensuring full compliance with EU Public Procurement Law 4412/16.

Business Developer Coca Cola HBC | Apr 2017- Nov 2018

- Drove market share growth and revenue while safeguarding CCHBC's assets
- Maintained strong customer relationships.
- Served as team SAP ERP system specialist.

EDUCATION

MSc in Shipping, Transport and Trade University of the Aegean, Chios, Greece. Dpt of Shipping Sep 2015 - Apr 2017 GPA: 8.72/10

- Thesis: The potential development of the North Sea route to a major shipping lane.

BSc in Marketing and Communication Athens University of Economics and Business Sep 2009 - Aug 2014 GPA: 7/10

Scholarship in Economics Rijksuniversiteit Groningen, Netherlands. Sep 2012 - Mar 2013 GPA:8/10

- Project management, WBS and digital campaign for Groningen's city innovative parking system.