

KONSTANTINOS BOGIS

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Dear Sir/Madam,

I am writing to you in order to express my interest in participating in working at your company, where I am keen to become a productive and dedicated member of your team.

Since June of 2022, I am working as a CFO with The Chios Gum Mastic Growers Association in Chios, reporting directly to the President of BoD and to our General Director (GD), preparing all kinds of financial reports, servicing existing loans portfolio, cash flow management, budgeting, costing, and being responsible for the financial statements, statutory audits and management accounting. Additionally, I am monitoring financial audits of European and national subsidies programs, the monthly payroll, taxes and law requirements. Working closely with a very experienced GD in Research & Development coming from agronomist background, gives me also great exposure and insights into the commercial and industrial operations side of the business.

Before coming to Chios, I was working as a deputy CFO with a private equity Tankers owning company in Athens, reporting directly to the CEO, analyzing business opportunities and preparing projects' finance proposals, servicing existing loans portfolio, cash flow management, forecasting, being responsible for statutory and management accounting (IFRS) of all type of companies/investments (shipping and real estate). Additionally, I was monitoring the monthly payroll and greek tax law requirements. Working directly with a very experienced CEO gave me also great exposure and insights into the commercial operations side of the business and made me responsible for communicating with the two Pools and charterers' representatives.

Before coming back to Athens, I was in London for nearly 4 years working as a group financial controller with Andros Maritime (Embiricos Family) a private equity ship owning company maintaining a mixed fleet of thirty plus vessels, being responsible for analyzing business opportunities and obtaining suitable financing for the new projects, as well as servicing existing portfolio, liquidity management, forecasting, overseeing statutory and management accounting (IFRS), and maintaining relationships with external auditors and financial institutions.

Previously, I had worked for nearly 5 years with Price Waterhouse Coopers auditing firm in Athens, within multiple industries, like trading, super markets, manufacturing and industrial companies, actively participating in the audit of public interest shipping companies, listed in NYSE, which provided me with the respective technical, accounting and reporting experience.

During my university studies, I had also worked in a shipping company in the Accounts Dept based in Piraeus. This provided me with an overview of the various economic matters of a shipping company on a daily basis, which enhanced my desire to join the shipping community in the first place.

I believe that my extended finance experience combined with my high-level qualifications, education and eagerness to excel in the Shipping sector will meet your expectations. I consider myself a responsible, honest, trustful, goal-oriented and hard-working individual committed to continuous learning and a can-do mindset.

Looking forward to participating in a stimulating environment like yours where people with different backgrounds merge. Provided that this opportunity is afforded to me I intend to prove myself to be a qualified and worthy asset to your company.

Kindly find attached my Curriculum Vitae for your convenience and I would like to thank you in advance for the time you are taking into looking at it.

I hope to hear from you soon and have the opportunity to meet with you in person.

Yours sincerely,
Konstantinos Bogis

KONSTANTINOS BOGIS

PERSONAL PROFILE

A multi-lingual Fellow of the Association of Chartered Certified Accountants - **ACCA** qualified professional with over 13 years of accounting and finance experience in a Big 4 auditing firm and in the **Shipping** and transportation & logistics industry. Amassing 7 years' strategic financial management experience in multi-faceted, **dynamic** and highly-**pressurised** environments. Recognised for a high level of **commercial awareness** and emotional intelligence underpinned by strong **problem-solving** and project management skills. Regular key contributor of financial data for negotiations, providing strategic information and financial advice directly to the GD/BoD. Extensive knowledge in business analysis, **reporting**, financial modelling, accounting, **audit** and **internal controls**, highly competent with information systems and **ERP** software. Possesses excellent people and change management skills with an unrivalled ability to engage stakeholders and third parties at all levels to understand their needs and objectives.

PERSONAL & INTERPERSONAL SKILLS

- Native Greek and fluent in **English & French**
- Stakeholder & change **management** through influence, **negotiation** and relationship development
- Financial management and **financial reporting** innovation
- Methodical **team player** and hard-working with a high level of self-discipline and **cooperation**
- Management, development and close coaching of young professionals
- Rational decision making, **analytical** skills and **problem-solving**
- Creative results-oriented thinking coupled with a natural **methodical** thought process
- Natural multi-tasker and adept at tight fast-moving deadlines, flexible and able to **adapt**
- Excellent **attention to detail** capable of pinpointing potential threats and opportunities
- Assertive personality with excellent **communication** skills

CAREER HISTORY

The Chios Gum Mastic Growers Association – Chios GR

CFO

June 2022 – Today

Key Responsibilities:

- 2nd-year of strategic financial management experience - **reporting** directly to GD/President
- Overseeing and monitoring an **effective control** environment and providing strategic financial information to GD
- Overseeing investment activity, **financing** new projects, negotiating the refinancing of existing **loans**
- Creating detailed business **risk-based** analysis, outlining problems, threats, **opportunities** and solutions
- **Budgeting**, forecasting, **liquidity management**, costing controlling, monitoring **payroll and insurances**
- Planning and monitoring **cash flow** forecasts, preparing CF and debt reports,
- Costs Variance Analysis, liaising with all company departments (Manufacturing, Procurement, Ops, Sales etc)
- **Statutory** and management reporting, creating new reports, issuing **financial statements**
- Responsible for the annual external audits, harnessing key relationships with external **auditors**
- Collaborating with external **lawyers** and monitoring company **taxes** requirements
- Key contact person for all financial institutions, ensuring compliance with financial regulations
- Main finance liaison between all locations (office, factory) and subsidiaries (Chios, Athens, Turkey)
- **Managing a team** of 5 financial professionals

Key Achievements:

- Successfully **negotiated refinancing** of all existing loan facilities with financial institutions leading to significantly reduced interest payments
- New **reports ideation and creation**, coaching and guiding team members resulting in time efficiencies
- Owner of new monthly **reporting system** to achieve better cash flow reporting and budget vs actual controlling
- Continuous improvement of quarterly costing process

Tanker Ventures-Owner - Athens GR

Deputy CFO

Jan 2021 – May 2022

Key Responsibilities:

- Two and a half years of strategic financial management experience - **monthly reporting** directly to CEO/Owner
- Overseeing and monitoring an **effective control** environment and providing strategic information to CEO
- Undertaking investment appraisals through financial modelling, **financing** new projects, refinancing existing **loans**
- Creating detailed business **risk-based** analysis, outlining problems, threats, **opportunities** and solutions
- Budgeting, forecasting, **liquidity management**, running cost controlling, issuing **payroll and insurances**
- Planning and monitoring group **cash flow** forecasts, preparing CF/treasury reports, bank reconciliations
- Costs Variance Analysis, liaising with all company departments (Ops, Tech, Legal etc)

- **IFRS** and management reporting, creating new reports, issuing consolidated **financial statements**
- Reviewing revenues implementation over the whole group assets (vessels and real estate)
- Servicing existing loans portfolio and providing **strategic advice** to management
- Responsible for the annual external audits of all companies, harnessing key relationships with external **auditors**
- Overseeing MGAs, DAs and CTM controlling processes
- Monitoring **Greek Law** and company **taxes** requirements
- Key contact person for all financial institutions
- Main finance liaison between all offices (Athens & abroad)
- **Managing a team** of 3 financial professionals

Andros Maritime Agencies - London UK

Group Financial Controller

Aug 2017 – Dec 2020

Key Responsibilities:

- 4 years' strategic financial management experience - **reporting** directly to CEO/Owner
- Overseeing and monitoring an effective control environment and providing strategic information and advice to the C-level management team and also directly to the CEO and CFO
- Undertaking **investment appraisals** through financial modelling and new projects financing
- **Negotiating** new financing terms in cooperation with the legal department
- **Budgeting**, forecasting, liquidity management (Forex)
- Implementing **hedging** strategies for interest rates (swaps) and commodities (futures - oil products)
- Planning and monitoring group cash flow forecasts, preparing CF/treasury reports
- Costs Variance Analysis, **cooperating** with all company departments (Ops, Tech, Legal etc)
- Reviewing statutory **IFRS** and management reporting, creating new reports, issuing financial statements
- Reviewing **IFRS 15**-Revenues of \$250m and **IFRS 16** implementation over the whole group assets of \$1.2B
- Servicing existing loans portfolio of \$500m and providing strategic advice to management
- Responsible for the annual and interim external audit, harnessing key relationships with external **auditors**
- Enforcing strong financial and **internal controls**
- Key contact person for all financial institutions
- **Managing a team** of 8 financial professionals
- Main finance liaison between all offices in the business (London, Monaco & Athens)

Key Achievements:

- Owner of strategic **cash management** restructuring model to achieve a unified online multi-banking platform and treasury report
- Owner of strategic accounting/reporting **ERP** customisation to achieve a unified management reporting system
- Transformed an existing sub-performing finance and accounting team structure within 12 months through new **reports ideation and creation**, coaching and guidance for the newest team members resulting in cutting auditing time in half
- Continuously reducing banking costs (upwards of 90%) across multiple accounts and banks through negotiation with bank account executives
- Successfully **negotiated a refinancing project** of \$25m between three major financial institutions.
- Owner of new monthly **strategic budgeting system** to achieve a unified group cash flow better reporting and controlling

Price Waterhouse Coopers (PwC) - Athens Greece

Assurance Senior Associate - Shipping, Transportation and Logistics

Dec 2012 – July 2017

Key Responsibilities:

- 5 years Big 4 auditing firm experience
- **Auditing** financial statements (20F and 6K) of listed shipping companies (NYSE–**US GAAP-SOX**)
- Auditing financial statements of private equity **shipping, trading, manufacturing** and **industrial** companies reporting under **IFRS** framework
- Management of people and teams spanning over 15 associates throughout the tenure
- Undertook **Engagement Manager** function while working closely and supporting audit partners
- Coordinating between different locations and **cooperating** with various departments
- Owner of client **progress reports** throughout all phases of the auditing process
- Regularly maintained and reviewed the central database to assess the quality and relevance and accuracy

Key Achievements:

- **ACCA** Qualification
- Promoted twice within a 2 year period
- Assumed Engagement Manager function within 3 years
- Regularly attended prospect meetings to **win business** with current or new customers including successful cross-selling functions such as **consulting**

EDUCATION

- Association of Chartered Certified Accountants - ACCA - FCCA 2013 – 2016
- Athens University of Economics and Business – MSc Accounting & Finance (Honours 8/10) 2010 – 2011
- University of Piraeus – BSc Business Administration (Honours 7.5/10) 2006 – 2010
- Saint-Paul's Franco Hellenic school of Piraeus– High School (Honours 18.5/20) 2000 – 2006

MEMBERSHIPS

Association of Chartered Certified Accountants - ACCA Member (Fellow since 2022)
Member of the Economical Chamber of Greece (O.E.E - A' Grade)

INTERESTS & PERSONAL DETAILS

Date of Birth: 02/07/1988 , **Marital Status:** Single,

Address: Piraeus , Greece , 18539

Personal Interests: Reading, swimming, running, travelling.

References available upon request

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