

DIMITRIOS TSIMARAS

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Professional Profile

Ample experience in negotiations. Very good communication abilities, team spirit, risk appetite, well organizational and analytical skills, good critical thinking.

Capable trouble shooting in daily activities and doing the best to achieve the assigned goals. Adapt in intercultural environments.

Work Experience

Expeditors International B.V., Rozenburg, Amsterdam

11/2020 - Present

Trade BU/Compliance Coordinator

- Global Import Issues Project Lead
- Global Customs Compliance Coordinator
- Responsible for import and export documentation Regionally
- Dealing with Customs Clearance Globally
- Onboarding-Training new hires
- Handling Quarterly -Monthly-Weekly Meetings with Customers

Cargill B.V., Schiphol, Amsterdam

11/2019 - 02/2020

Transport and Logistics, Truck Mode

Project: Analysis of existing intermodal transportation by decoupling individual service and identifying the consequences of moving from truck to intermodal

- Sourcing operator
- Cost negotiation with truck carriers and short sea shipping companies
- Reporting to segment leads and team manager
- Logistics data analysis
- CO₂ emissions reduction and transport cost analysis

Electro-modern, Hoogvliet, Rotterdam

09/2018 – 11/2019

Ship chandler – Part time

- Cost Negotiation with Shipping Companies
- Request for Quotation (RFQ) Operator
- Sourcing & Purchasing coordinator
- Warehouse management and forklift operation
- Stores delivery on vessels
- Communication with Master and crew

Enesel Ltd., Limassol, Cyprus**Apprentice Officer at C/V CAP SAN MALEAS**

02/2018 - 08/2018

Apprentice Officer at C/V THALASSA AXIA

12/2016 - 05/2017

- Following the orders of the Master for the speed of the vessel according to charterer
- Position on bridge operation, assisting Master and duty officer
- Complying with the obligatory training activities and reports
- Assisting officers on cargo procedures control
- Cargo operation training and port management
- Monitoring the required reefer temperature to be in proper temperature (as per charterer's instructions)
- Following the orders of the Master during arrival, departure and cargo operations

Achievements:

- ✓ Care and assistance during the Rescue operation of four people on January 01,2017
- ✓ Excellent performance on external audit from the Classification Society (DNV-GL)
- ✓ Familiarization with Integrated Manual System (IMS) and company's policy
- ✓ Promotion from my superior

LATSCO Ltd. Consolidated Marine Management (CMM), Kifisia, Athens

06/2015 – 08/2015

Trainee at Technical department**Chartworld Shipping Corporation, Glyfada, Athens**

06/2013 - 08/2013

Trainee at Supply department & Operation department**Ministry of Shipping**

06/2012 – 08/2012

Trainee at MARINE POLLUTION (MAR.POL.) department

Hobbies/Interests

- Karate (2nd greek champion of Hellenic Karate Shotokan Academy, 5th greek champion of Hellenic Karate Federation),
- Stand Up Paddle (sup), yoga, films, travelling, museums, photography

Education

- Msc in Supply Chain Management, Rotterdam University of Applied Sciences 02/2019 – 06/2020
- Bsc in Shipping, Trade and Transport, University of Aegean 10/2011 – 06/2016
- Certificate of Communication Strategies in Times of Crisis 2012
- Certificate of Rethinking Business and Business Education in the Age of Crisis 2011
- High school of Lykovrisi, Athens 09/2008 – 06/2011

SKILLS

Microsoft Office: Word, Excel, Outlook, Internet Explorer

Python – Programming Language: Good Level

SAP - ERP: Very Good Level

Foreign Languages

Greek: Native

English: Fluent

Other Information

Military Services: Fulfilled

Driver License
