

# IOANNIS STEFANOU



Date of Birth: 14/05/1998 | Military Obligations: Completed | Citizenship: Greek | Mobile: +30 6978028723  
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## EDUCATION

**Deree – The American College of Greece** Athens, Greece  
*Bachelor of Art in Economics* September 2016-April 2021  
Minor: Business Administration GPA: 3.10  
*BA in Economics, Open University Validated (UK); Dual Degree Awarded*  
*Awards and Activities:* Secretary of Deree Student Association and of Economics Society, VP of Investment Club  
*Relevant Courses:* Applied Method in Economics, Applied Statistics, Economics of Defense, Seminar in Macroeconomic Theory, Real Estate Economics, The European Union, Financial Accounting

**HELMC ICS – Institute of Chartered Shipbrokers** Piraeus, Greece  
ICS Professional Program, ICS Membership (MICS) January 2022-Present  
*Relevant Courses:* Shipping Business, International Shipping, Legal Principles of Shipping Business, Economics of Sea Transport and International Trade

## WORK EXPERIENCE

**Spinnaker Capital LLC** Boston, USA  
*Private Investment Intern* June 2022-August 2022

- Conducted initial due diligence on 2 venture-backed companies (a U.S. based innovated beverage brand and a Brazil based digital health insurance provider) and 1 venture capital fund
- Monitored fund investments including preparation of quarterly funds' tear sheets and analysis of fair market value of funds' portfolio companies
- Participated in the Annual General Meeting and quarterly update calls for funds in private equity and venture capital asset classes
- Actively tracked public market comparable data including cryptocurrency, SPACs in the electric vertical take-off and landing sector and SPACs in the space sector for portfolio company monitoring purposes
- Performed cash flow analysis for a sponsor to examine the capital deployment pacing in various economic conditions
- Conducted individual fund's risk-return analysis including calculation of alpha, beta, and standard deviation
- Collaborated with a team of 7 on firm-wide operations and tax related tasks including transaction processing, capital account statement processing, partnership tax returns, monthly client reconciliations, etc.

**GMZ Ship Management Co.** Piraeus, Greece  
*Assistant, Chartering Department* July 2021-January 2022

- Performed voyage estimation
- Followed email communications; reported to the Head of Chartering Dept
- Conducted basic research and analysis of the market and competitors and created files containing different categories of vessels (Handy-Supra-Ultra-Pmax-Kmax-Cape), chrtrs, ows, traders, brokers, operators, and their contact information
- Familiarized with the main terms of the charter party shadowing the Senior broker

**Piksida I and Piksida II** Glyfada-Elliniko, Greece  
*Assistant, Finance Department* September 2018-June 2022

- Managed e-banking payments through various bank systems (staff salaries, Assessed Tax Dues, Employer contributions etc.)
- Maintained and reviewed monthly all invoices for both businesses. Categorized each store's turnover end of month, in relation to Tax percentage and Profit
- Agreed upon multiple extra services; Communicate daily with suppliers for potential new products which contributed to business growth in revenue and clients